

WE'RE LOOKING FOR

REPRESENTATIVE - CUSTOMER SERVICE STAGE EQUIPMENT RENTAL

ABOUT OUR COMPANY

SHOWSDT is the leader in the manufacture, distribution, and installation of scenic equipment, rigging and automation for the live shows, entertainment, and broadcast industries. Whether for equipment rental or sales, a permanent custom installation, or a turnkey design, we work nationally and internationally delivering large-scale projects to our clients.

THE CHALLENGE

Reporting to the Executive Vice President of sales, the candidate will be advising and responding to customer

Delivering solutions that don't exist...yet! It's our expertise!

TASKS AND RESPONSIBILITIES

- Advise clients on products or propose customized solutions to their issues.
- Develop and transmit quotes to clients.
- Enter orders into the system
- Work in collaboration with the personnel from different departments to ensure follow-up of customer order production.
- Participate in the continuous improvement of processes and practices as well as in the development of price lists.

PROFESSIONAL EXPERIENCE

- Strong knowledge and ease of use of computer software
- To be able to offer innovative solutions.
- Knowledge of stagecraft is an asset
- Ability to communicate
- Bilingual in speaking and writing

PERSONAL ATTRIBUTES

- Autonomous, rigorous and passionate
- Skilled communicator and problem-solving problem-solving

Interested?

Please send your CV to
nmcneil@showsd.com

* The masculine gender is used for easy reading purposes and includes the feminine