

WE'RE LOOKING FOR

TENDER MAGAGER

ABOUT OUR COMPANY

SHOWSDT is the leader in the manufacture, distribution, and installation of scenic equipment, rigging and automation for the live shows, entertainment, and broadcast industries. Whether for equipment rental or sales, a permanent custom installation, or a turnkey design, we work nationally and internationally delivering large-scale projects to our clients.

THE CHALLENGE

Reporting to the Sales and Business Development Department, your tasks will include researching and estimating bids.

Delivering solutions that don't exist...yet! It's our expertise! That's the strength of our team!

PROFESSIONAL EXPERIENCE

- Knowledge of the construction industry (an asset)
- Experience in manufacturing (an asset)
- Appropriate knowledge related to our market
- Minimum of 5 years in project management and/or sales -
- Ability to learn new computer tools quickly
- Bilingual

PERSONAL ATTRIBUTES

- Autonomous, rigorous and structured
- Ability to process a large amount of data with precision
- Positive and solution-oriented attitude
- Good teamwork skills

Interested?

Please send your CV to nmcneil@showsd.com

TASKS AND RESPONSIBILITIES

- Analyze tender documents and identify customer needs
- Draft proposals
- Coordinate internal teams to obtain the information needed to respond
- Follow up on responses and negotiate terms with clients or project managers
- Ensure that responses comply with the specifications
- Work closely with project managers to ensure the integrity of the project

* The masculine gender is used for easy reading purposes.